



# MINISTRY OF ECONOMY

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Ro Lalabalavu House, 370 Victoria Parade, Suva

19 October, 2022

To: The Permanent Secretaries and Heads of Department

Re: **Tender No. RFT 22/2022(1) – Supply of Hardware Products for Whole of Government**

The Government Tender Board in its flying minute No. 72/2022 held on 14/9/2022 approved the abovementioned contract to various suppliers tabulated below based on offered minimum discount in an open award basis “as when required” for a period of three (3) years.

#	Approved Suppliers
1	Vinod Patel and Company Pte Limited
2	RC Manubhai & Co. Pte Ltd
3	Kasabias Pte Ltd
4	Ba Industries Pte Limited
5	Industrie Safety & Civil Pte Limited
6	Refrigeration Electrical Services Pte Ltd
7	Airmech Services Pte Limited
8	CBS Power Solutions (Fiji) Pte Limited

The new contract is based on a discount (***Refer to appendix 1 for approved category and discount offer***) and not fixed prices.

## **How does the discount method in the new contract work?**

With the discount pricing method, suppliers provide a discount by listed categories of items. There will be no approved price lists, rather a simple discount percentage by category. The discount pricing mode will allow agencies to access all the hardware products in the category listing at market price less agreed discount. The offered minimum discount award is open rate basis (not restricted to one supplier)

## **Quotations are required from approved suppliers**

To ensure value for money, at least three quotations must be sought from any of the approved suppliers listed above.

Ministries & Departments should engage the approved supplier on “as and when” required basis by issuing a purchase order after obtaining the quotations. Officers are reminded of Section 35 of the Procurement Regulations 2010 where they are obliged to procure from the approved government contractors.

Ministries & Departments are required to plan their ordering and place orders in advance to allow the supplier to prepare collective orders and to ensure that payments of such purchase is made within 30 days of receipt of goods.

Officers who are involved in the procurement for their respective agencies are required to maintain a detailed record and monitor the performance of the supplier(s) during the contract period. Any complaints regarding the supplier(s) must be officially corresponded to the Head of Procurement (Fiji Procurement Office) or call our feedback team on 3221234.

### Contract Term

The contract is effective from **17 October, 2022** and will expire on **18 October, 2025**. A detailed rate of the individual items is attached.

Kindly bring the contents of this letter to the attention of all officers involved in procurement and facilitation of payments for the above-mentioned contract.

The contact person and details of the awardee are as follows:

Company	Contact Name	Phone Contact	Email
Vinod Patel and Company Pte Limited	Mr. Imran Ali (Trade Manager)	9907242 3393111	imrn@vinodpatel.com.fj
RC Manubhai & Co. Pte Ltd	Mr. Mayur Singh Mr. Raynal	9982716 9997913 3384300	<a href="mailto:mayur@rcmanubhai.com.fj">mayur@rcmanubhai.com.fj</a> <a href="mailto:projects-admin@rcmanubhai.com.fj">projects-admin@rcmanubhai.com.fj</a>
Kasabias Pte Ltd	Mr. Umesh Prasad (Travelling Sales)	9995670 3315622	umesh@kasabias.com.fj
Ba Industries Pte Limited	Mr. Sanjay Badjugar (Sales Manager)	9907234 6676700	sanjay@bil.com.fj
Industrie Safety & Civil Pte Limited	Mr. Amarijit Singh (Sales Manager)	9991591 3395500	isafety@connect.com.fj
Refrigeration Electrical Services Pte Ltd	Mr. Rizwan Rizil (Purchasing & Logistic Manager)	3304426 9999216	info@resl.com.fj
Airmech Services Pte Limited	Mr. Edwin Bilash (Managing Director)	9213230 3381028	airmech.ref@gmail.com
CBS Power Solutions (Fiji) Pte Limited	Mr. Amit Singh (General manger)	3342 428 9904 480	amit@cbspowersolutions.com

The Fiji Procurement Office looks forward to your cooperation and compliance to this contract.

Ministries and Departments seeking further clarification regarding the above may visit our website [www.fpo.gov.fj](http://www.fpo.gov.fj). Alternatively you may contact us on [fposupport@economy.gov.fj](mailto:fposupport@economy.gov.fj) or call 3221 235.

Thank you



(Mr.) Waisea Uluivanuavatu  
for Permanent Secretary Economy



