



MINISTRY OF FINANCE, STRATEGIC PLANNING, NATIONAL DEVELOPMENT AND STATISTICS

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Ro Lalabalavu House, 370 Victoria Parade, Suva

23 October, 2024

To: The Permanent Secretaries and Heads of Department

Re: **Tender No. 76/2024 – Supply of Boats (Fiberglass and Aluminum) for
Whole of Government – Fiji Procurement Office**

The Government Tender Board in its flying minute No. 44/2024 held on 25/09/2024 approved the abovementioned contract to various suppliers tabulated below on open/rate basis “as when required” for a period of three (3) years.

Approved Contractors

Suppliers	Type of Boat
Lal's Fibreglass Boat Building	Basic Fibreglass boats
Silverwater Fibreglass Products	Basic Fibreglass boats
Safeway Marine Fiji Limited	Basic Fibreglass boats
Kaika Marine Fiji Pte Ltd	High-end Fibreglass boats
Integrated Welding Industries	Aluminum boats

The award is open rate basis (not restricted to one supplier) hence Ministries and Departments may purchase from any approved supplier.

While the award is on open rate basis, agencies are to be mindful of their budget in selecting the preferred suppliers and ensure value for money is achieved for every purchase. Value for money is the most advantageous of cost, quality and sustainability to meet requirements within the required time.

The contract is effective from **28 October, 2024** and will expire on **28 October, 2027**. A detailed rate of the individual items is attached.

Ministries & Departments should engage the approved supplier on “as and when” required basis by issuing a purchase order. Officers are reminded of Section 35 of the Procurement Regulations 2010 where they are obliged to procure from the approved Government Contractors.

Ministries & Departments are required to plan their ordering and place orders in advance to allow the supplier to prepare collective orders and to ensure that payments of such purchase is made within 30 days of receipt of goods.

Officers who are involved in the procurement for their respective agencies are required to maintain a detailed record and monitor the performance of the supplier(s) during the contract period. Any complaints regarding the supplier(s) must be officially corresponded to the Head of Procurement (Fiji Procurement Office) or call our feedback team on 3221331.

Kindly bring the contents of this letter to the attention of all officers involved in procurement and facilitation of payments for the above-mentioned contract.

The contact person and details of the awardee are as follows:

Company	Contact Name	Phone Contact	Email
Lal's Fibreglass Boat Building	Ashok kumar (Managing Director) Krishnil Kumar (Manager)	9331842/ 9298100	lalsboat@gmail.com
Silverwaters Fibreglass Boats & Products Pte Ltd	Frank Hamagushi (Director)	7151112 8069188	frank.hamagushi@gmail.com frank@silverwatersfibreglass.com
Safeway Marine Fiji Limited	Lawrence Sanjay Kumar (General Manager)	7727702 3384100 3387710	info@safeway.com.fj
Kaika Marine Fiji Pte Ltd	Malakai Kaitu'u (Operation Manager)	9396543/ 2714222/ 9999233	malakai@kaikaboats.com henni@kaikaboats.com wayne@kaikaboats.com
Raybern Investments Pte Ltd T/A Integrated Welding Industries	Kinver Nicholls (Project Manager)	8374484	fijiboats@gmail.com fijiboats01@gmail.com

The Fiji Procurement Office looks forward to your cooperation and compliance to this contract.

Ministries and Departments seeking further clarification regarding the above may contact Ms. Krishnika Prasad Ph. 3221331 or email to krishnika.prasad@finance.gov.fj

Yours Sincerely,



Fiji Procurement Office
(Mr.) Saimoni Veramu
for **Permanent Secretary Finance**

#	Item Description	Requirement for Safety Kit	Model/ Make	Lals Fibreglass ADDITIONAL WORK	Boat Prices Only (VIP)	Safety Equipment VIP	TOTAL PRICE VIP	Delivered Rates VIP per KM				Delivery Time Upon Receipt of LPO	Warranty
								Central/Eastern	Navas	Western	Northern		
	10 feet standard fiberglass boat with half cabinet, Length: 5.88m; Width: 1.71m, with marine plywood portable flooring	8 Coastal life jackets, 3 x flares, Almanac, Torch, V-mat, Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackie, 30 x meters rope, First aid kit, Fire Blanket, Bailers and Safety Kit Bag	19 STANDARD WITH HALF CABIN	STAINLESS STEEL HANDRAILS, BOLLARD, BOWROLLER, REMOVABLE MARINE PLYWOOD FLOOR, CAPTAIN SEAT, 2 PASSENGER SEATS, REFLECTIVE STICKERS AND BOAT SIGNAGE, 5 X 30 LITRE PLASTIC FUEL CONTAINER, 1 X 200 LITRE PLASTIC DRUM	\$ 12,600.00	\$ 2,100.00	\$ 14,700.00	\$ 800.00	\$ 500.00	FOC	\$ 1,400.00	14 WORKING DAYS	2 YEARS
	10 feet standard fiberglass boat without half cabinet, Length: 5.88m; Width: 1.71m, wider version with marine plywood portable flooring	8 Coastal life jackets, 3 x flares, Almanac, Torch, V-mat, Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackie, 30 x meters rope, First aid kit, Fire Blanket, Bailers and Safety Kit Bag	19 STANDARD FIBREGLASS	REMOVABLE MARINE PLYWOOD FLOOR, CAPTAIN SEAT, 2 PASSENGER SEATS, REFLECTIVE STICKERS AND BOAT SIGNAGE, 5 X 30 LITRE PLASTIC FUEL CONTAINER, 1 X 200 LITRE PLASTIC DRUM	\$ 8,500.00	\$ 2,100.00	\$ 10,600.00	\$ 800.00	\$ 500.00	FOC	\$ 1,400.00	10 WORKING DAYS	2 YEARS
	23 feet standard fiberglass boat with half cabinet, Length: 7.15m; Width: 1.7m with marine plywood portable flooring	8 Coastal life jackets, 3 x flares, Almanac, Torch, V-mat, Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackie, 30 x meters rope, First aid kit, Fire Blanket, Bailers and Safety Kit Bag	23 FEET STANDARD FIBREGLASS WITH HALF CABIN	STAINLESS STEEL HANDRAILS, BOLLARD, BOWROLLER, REMOVABLE MARINE PLYWOOD FLOOR, CAPTAIN SEAT, 2 PASSENGER SEATS, REFLECTIVE STICKERS AND BOAT SIGNAGE, 5 X 30 LITRE PLASTIC FUEL CONTAINER, 1 X 200 LITRE PLASTIC DRUM	\$ 13,800.00	\$ 2,300.00	\$ 15,900.00	\$ 800.00	\$ 500.00	FOC	\$ 1,400.00	14 WORKING DAYS	2 YEARS
	23 feet standard fiberglass boat without half cabinet, narrow version, Length: 7.15m, Width: 1.71m with marine plywood portable flooring	8 Coastal life jackets, 3 x flares, Almanac, Torch, V-mat, Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackie, 30 x meters rope, First aid kit, Fire Blanket, Bailers and Safety Kit Bag	23 FEET STANDARD FIBREGLASS BOAT	REMOVABLE MARINE PLYWOOD FLOOR, CAPTAIN SEAT, 2 PASSENGER SEATS, REFLECTIVE STICKERS AND BOAT SIGNAGE, 5 X 30 LITRE PLASTIC FUEL CONTAINER, 1 X 200 LITRE PLASTIC DRUM	\$ 8,800.00	\$ 2,300.00	\$ 11,200.00	\$ 800.00	\$ 500.00	FOC	\$ 1,400.00	9 WORKING DAYS	2 YEARS
	23 feet standard fiberglass boat without half cabinet, wider version, Length: 7.02m, Width: 1.81m with marine plywood portable flooring	8 Coastal life jackets, 3 x flares, Almanac, Torch, V-mat, Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackie, 30 x meters rope, First aid kit, Fire Blanket, Bailers and Safety Kit Bag	23 FEET WIDER VERSION FIBREGLASS BOAT	REMOVABLE MARINE PLYWOOD FLOOR, CAPTAIN SEAT, 2 PASSENGER SEATS, REFLECTIVE STICKERS AND BOAT SIGNAGE, 5 X 30 LITRE PLASTIC FUEL CONTAINER, 1 X 200 LITRE PLASTIC DRUM	\$ 10,200.00	\$ 2,300.00	\$ 12,500.00	\$ 800.00	\$ 500.00	FOC	\$ 1,400.00	9 WORKING DAYS	2 YEARS
	24 feet standard fiberglass boat with half cabinet, Length: 7.32m; Width: 2.35m with marine plywood portable flooring	10 Coastal life jackets, 3 x flares, Almanac, Torch, V-mat, Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackie, 30 x meters rope, First aid kit, Fire Blanket, Bailers and Safety Kit Bag	24 FEET STANDARD WITH HALF CABIN FIBREGLASS BOAT	STAINLESS STEEL HANDRAILS, BOLLARD, BOWROLLER, REMOVABLE MARINE PLYWOOD FLOOR, CAPTAIN SEAT, 2 PASSENGER SEATS, REFLECTIVE STICKERS AND BOAT SIGNAGE, 5 X 30 LITRE PLASTIC FUEL CONTAINER, 1 X 200 LITRE PLASTIC DRUM	\$ 22,000.00	\$ 2,300.00	\$ 24,300.00	\$ 800.00	\$ 500.00	FOC	\$ 1,400.00	25 WORKING DAYS	2 YEARS
	24 feet standard fiberglass boat without half cabinet, Length: 7.32m; Width: 2.35m with marine plywood portable flooring	10 Coastal life jackets, 3 x flares, Almanac, Torch, V-mat, Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackie, 30 x meters rope, First aid kit, Fire Blanket, Bailers and Safety Kit Bag	24 FEET STANDARD FIBREGLASS BOAT	REMOVABLE MARINE PLYWOOD FLOOR, CAPTAIN SEAT, 2 PASSENGER SEATS, REFLECTIVE STICKERS AND BOAT SIGNAGE, 5 X 30 LITRE PLASTIC FUEL CONTAINER, 1 X 200 LITRE PLASTIC DRUM	\$ 19,000.00	\$ 2,300.00	\$ 21,300.00	\$ 800.00	\$ 500.00	FOC	\$ 1,400.00	25 WORKING DAYS	2 YEARS
	25 feet standard fiberglass boat with half cabinet, Length: 7.69m, Width: 1.80m, with marine plywood portable flooring	10 Coastal life jackets, 3 x flares, Almanac, Torch, V-mat, Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackie, 30 x meters rope, First aid kit, Fire Blanket, Bailers and Safety Kit Bag	25 FEET STANDARD WITH HALF CABIN BOAT	STAINLESS STEEL HANDRAILS, BOLLARD, BOWROLLER, REMOVABLE MARINE PLYWOOD FLOOR, CAPTAIN SEAT, 2 PASSENGER SEATS, REFLECTIVE STICKERS AND BOAT SIGNAGE, 5 X 30 LITRE PLASTIC FUEL CONTAINER, 1 X 200 LITRE PLASTIC DRUM	\$ 20,100.00	\$ 2,500.00	\$ 22,600.00	\$ 800.00	\$ 500.00	FOC	\$ 1,400.00	20 WORKING DAYS	2 YEARS
	25 feet standard fiberglass boat without half cabinet, Length: 7.52m, Width: 2.06m, wider version with marine plywood portable flooring	10 Coastal life jackets, 3 x flares, Almanac, Torch, V-mat, Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackie, 30 x meters rope, First aid kit, Fire Blanket, Bailers and Safety Kit Bag	25 FEET STANDARD BOAT	REMOVABLE MARINE PLYWOOD FLOOR, CAPTAIN SEAT, 2 PASSENGER SEATS, REFLECTIVE STICKERS AND BOAT SIGNAGE, 5 X 30 LITRE PLASTIC FUEL CONTAINER, 1 X 200 LITRE PLASTIC DRUM	\$ 16,800.00	\$ 2,500.00	\$ 19,100.00	\$ 800.00	\$ 500.00	FOC	\$ 1,400.00	17 WORKING DAYS	2 YEARS
	29 feet standard fiberglass boat without half cabinet, Length: 8.5m, Width: 2.2m, with marine plywood portable flooring	12 Coastal life jackets, 3 x flares, Almanac, Torch, V-mat, Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackie, 30 x meters rope, First aid kit, Fire Blanket, Bailers and Safety Kit Bag	29 FEET STANDARD BOAT	REMOVABLE MARINE PLYWOOD FLOOR, CAPTAIN SEAT, 2 PASSENGER SEATS, REFLECTIVE STICKERS AND BOAT SIGNAGE, 5 X 30 LITRE PLASTIC FUEL CONTAINER, 1 X 200 LITRE PLASTIC DRUM	\$ 37,000.00	\$ 2,800.00	\$ 39,800.00	\$ 800.00	\$ 500.00	FOC	\$ 1,400.00	17 WORKING DAYS	2 YEARS
	29 feet standard fiberglass boat with half cabinet, Length: 8.5m, Width: 2.2m, with marine plywood portable flooring	12 Coastal life jackets, 3 x flares, Almanac, Torch, V-mat, Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackie, 30 x meters rope, First aid kit, Fire Blanket, Bailers and Safety Kit Bag	29 FEET STANDARD BOAT WITH HALF CABIN BOAT	REMOVABLE MARINE PLYWOOD FLOOR, CAPTAIN SEAT, 2 PASSENGER SEATS, REFLECTIVE STICKERS AND BOAT SIGNAGE, 5 X 30 LITRE PLASTIC FUEL CONTAINER, 1 X 200 LITRE PLASTIC DRUM	\$ 44,000.00	\$ 2,800.00	\$ 46,800.00	\$ 800.00	\$ 500.00	FOC	\$ 1,400.00	17 WORKING DAYS	2 YEARS

Terms & Condition:

- 1) Delivery will be made as and when required based on the destination
- 2) 2 years warranty on boats and signage, and we also provide back up service
- 3) Price valid for 3 years
- 4) During construction of the boat the authorities are invited to do daily check-up's
- 5) All our boats are certified by MSAF.



Safeway Marine

#	Model	Boat Particulars	Safety Kit	Unit Price (FJD -VIP)	Safety Kit (FJD -VIP)	Total Price (FJD -VIP)	Delivery Time Upon Receipt of LPO	Delivered Rates (FJD- VIP)						Warranty
								Central	Eastern		Navua	Westren	Northern	
									Tailevu / Naitasiri	Kelyasi				
1)	F19 L : 5.88m W: 1.71m	<ul style="list-style-type: none"> – Fibreglass Boat – Half cabin (handrails, anchor well, bollard, bow roller included) – Skipper seat. – Passenger seats (cross seats) – Boat signage (reflective stickers). – Removable floor 	6x Coastal life jackets, 3 x flares, Flare container , Almanac, Torch,V-mat Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackle, Compass , 30 x meters rope, First aid kit, Fire Blanket, Bailer and Safety Kit Bag	\$ 12,076.00	\$ 2,300.00	\$ 14,376.00	20 Working days	FOC	\$ 600.00	\$ 1,200.00	\$ 500.00	\$ 900.00	\$ 1,700.00	2
2)	F19 L : 5.88m W: 1.71m	<ul style="list-style-type: none"> – Fibreglass Boat – Skipper seat. – Passenger seats (cross seats) – Boat signage (reflective stickers). – Removable floor 	6x Coastal life jackets, 3 x flares, Flare container , Almanac, Torch,V-mat Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackle, Compass , 30 x meters rope, First aid kit, Fire Blanket, Bailer and Safety Kit Bag	\$ 8,254.00	\$ 2,300.00	\$ 10,554.00	12 Working days	FOC	\$ 600.00	\$ 1,200.00	\$ 500.00	\$ 900.00	\$ 1,700.00	2
3)	F 23SR L : 7.15m W: 1.71m	<ul style="list-style-type: none"> – Fibreglass Boat – Half cabin (handrails, anchor well, bollard, bow roller included) – Skipper seat. – Passenger seats (cross seats) – Boat signage (reflective stickers). – Removable floor 	8x Coastal life jackets, 3 x flares, Flare container , Almanac, Torch,V-mat Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackle, Compass , 30 x meters rope, First aid kit, Fire Blanket, Bailer and Safety Kit Bag	\$ 12,463.00	\$ 2,500.00	\$ 14,963.00	20 Working days	FOC	\$ 600.00	\$ 1,200.00	\$ 500.00	\$ 900.00	\$ 1,700.00	2
4)	F 23SR L : 7.15m W: 1.71m	<ul style="list-style-type: none"> – Fibreglass Boat – Skipper seat. – Passenger seats (cross seats) – Boat signage (reflective stickers). – Removable floor 	8x Coastal life jackets, 3 x flares, Flare container , Almanac, Torch,V-mat Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackle, Compass , 30 x meter - rope, First aid kit, Fire Blanket, Bailer and Safety Kit Bag	\$ 8,641.00	\$ 2,500.00	\$ 11,141.00	12 Working days	FOC	\$ 600.00	\$ 1,200.00	\$ 500.00	\$ 900.00	\$ 1,700.00	2
5)	F 23D L : 7.02m W: 1.81m	<ul style="list-style-type: none"> – Fibreglass Boat – Skipper seat. – Passenger seats (cross seats) – Boat signage (reflective stickers). – Removable floor 	8x Coastal life jackets, 3 x flares, Flare container , Almanac, Torch,V-mat Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackle, Compass , 30 x meters rope, First aid kit, Fire Blanket, Bailer and Safety Kit Bag	\$ 9,749.00	\$ 2,500.00	\$ 12,249.00	12 Working days	FOC	\$ 600.00	\$ 1,200.00	\$ 500.00	\$ 900.00	\$ 1,700.00	2
6)	F 25SR L : 7.69m W: 1.80m	<ul style="list-style-type: none"> – Fibreglass Boat – Half cabin (handrails, anchor well, bollard, bow roller included) – Skipper seat. – Passenger seats (cross seats) – Boat signage (reflective stickers). – Removable floor 	10x Coastal life jackets, 3 x flares, Flare container , Almanac, Torch,V-mat Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackle, Compass , 30 x meters rope, First aid kit, Fire Blanket, Bailer and Safety Kit Bag	\$ 19,332.00	\$ 2,700.00	\$ 22,032.00	30 Working days	FOC	\$ 750.00	\$ 1,400.00	\$ 650.00	\$ 1,200.00	\$ 1,900.00	2
7)	F 25D L : 7.52m W: 2.06m	<ul style="list-style-type: none"> – Fibreglass Boat – Self-draining Floor (Standard) – Front deck and locker (anchor well, bollard, bow roller included) – Passenger seats (cross seats) – Boat signage (reflective stickers). 	12x Coastal life jackets, 3 x flares, Flare container , Almanac, Torch,V-mat Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackle, Compass , 30 x meters rope, First aid kit, Fire Blanket, Bailer and Safety Kit Bag	\$ 26,698.00	\$ 2,900.00	\$ 29,598.00	45 Working days	400						2
8)	F 29 L : 8.53m W: 2.06m	<ul style="list-style-type: none"> – Fibreglass Boat – Half cabin (handrails, anchor well, bollard, bow roller included) – Self-draining Floor (Standard) – Console Box mounted to the cabin. – Box skippers Seat with cushion (Lockable) – Engine-well – 3 Bow Bimini passenger cover – Passenger seats (cross or side seats) – Boat signage (reflective stickers). 	15x Coastal life jackets, 3 x flares, Flare container , Almanac, Torch,V-mat Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackle, Compass , 30 x meters rope, First aid kit, Fire Blanket, Bailer and Safety Kit Bag	\$ 46,304.00	\$ 3,200.00	\$ 49,504.00	75 Working days	500						2
9)	F 29 L : 8.53m W: 2.06m	<ul style="list-style-type: none"> – Fibreglass Boat – Self-draining Floor (Standard) – Front deck and locker (anchor well, bollard, bow roller included) – Engine-well – Console Box – Box skippers Seat with cushion (Lockable) – T-Top - console cover. – 3 Bow Bimini - passenger cover – Passenger seats (cross seats) – Boat signage (reflective stickers). 	15x Coastal life jackets, 3 x flares, Flare container , Almanac, Torch,V-mat Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackle, Compass , 30 x meters rope, First aid kit, Fire Blanket, Bailer and Safety Kit Bag	\$ 45,370.00	\$ 3,200.00	\$ 48,570.00	60 Working days	500						2

APPROVED
 GOVERNMENT TENDERS BOARD
 FM 44/24 (25/9) Wt

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Silverwater Fibreglass

#	Item Description	Requirement for Safety Kit	Delivered Rates VIP			Delivery Time Upon	Warranty
			Central/Eastern	Western	Northern		
1	19 feet standard fiberglass	Coastal life jackets, 3 x flares, Almanac, Torch, V-mat, Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackle, 30 x meters rope, First aid kit, Fire Blanket, Bailers and Safety Kit Bag	\$ 14,280.00	\$ 15,180.00	\$ 15,580.00	4 to 6 weeks	1 Year
	boat with half cabin,						
	Length: 5.88m; Width						
	1.71m						
2	19 feet standard fiberglass		\$ 11,080.00	\$ 11,980.00	\$ 12,380.00	4 to 6 weeks	1 Year
	boat without half cabin,						
	Length: 5.88m; Width						
	1.71m, narrow & wider version						
3	23 feet standard fiberglass		\$ 15,880.00	\$ 16,780.00	\$ 17,180.00	4 to 6 weeks	1 Year
	boat with half cabin,						
	Length: 7.15m, Width: 1.7m						
4	23 feet standard fiberglass		\$ 11,980.00	\$ 12,880.00	\$ 13,280.00	4 to 6 weeks	1 Year
	boat without half cabin,						
	narrow version, Length: 7.15m, Width: 1.71m						
5	23 feet standard fiberglass		\$ 13,080.00	\$ 13,980.00	\$ 14,380.00	4 to 6 weeks	1 Year
	boat without half cabin,						
	wider version, Length: 7.02m, Width: 1.81m						

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GOVERNMENT TENDERS BOARD
FM 44/24 (25/a)
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Integrated Welding

#	Item Description	Boat Prices Only (VIP)	Safety Kits (VIP)	Requirements for Safety Kit	Delivery Rates VIP	Delivery Time Upon Receipt of LPO	Warranty
					Central/Eastern Western Northern		
1	13ft (Approx 3.90m x 1.5m) 2 benches	\$ 12,800.00	\$ 2,200.00	Coastal life jackets, 3 x flares, Almanac, Torch, V-mat, Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackles, 30 x meters rope, First aid kit, Fire Blanket, Bailers and Safety Kit Bag	Shown Below	15 Days (Manufacturing)	6 Months (Back to Base basis)
2	15ft (Approx 4.57m x 1.5m) 2 benches	\$ 13,300.00	\$ 2,200.00		Shown Below	15 Days (Manufacturing)	6 Months (Back to Base basis)
3	17ft (Approx 5.18m x 1.5m) 3 benches	\$ 16,600.00	\$ 2,600.00		Shown Below	15 Days (Manufacturing)	6 Months (Back to Base basis)
4	17ft (Approx 5.18m x 1.8m) 3 benches	\$ 28,600.00	\$ 2,600.00		Shown Below	20 Days (Manufacturing)	6 Months (Back to Base basis)
5	19ft (Approx 5.79m x 1.8m) 3 benches	\$ 29,500.00	\$ 2,600.00		Shown Below	20 Days (Manufacturing)	6 Months (Back to Base basis)
6	21ft (Approx 6.40m x 1.8m) Side benches	\$ 38,000.00	\$ 2,800.00		Shown Below	20 Days (Manufacturing)	6 Months (Back to Base basis)
7	23ft Self Draining Floor (Approx 7.00m x 1.8m) Side benches	\$ 40,000.00	\$ 2,800.00		Shown Below	20 Days (Manufacturing)	6 Months (Back to Base basis)
8	17ft Self Draining Floor (Approx 5.18m x 2.1m) Side benches	\$ 44,800.00	\$ 2,600.00		Shown Below	25 Days (Manufacturing)	6 Months (Back to Base basis)
9	19ft Self Draining Floor (Approx 5.79m x 2.1m) Side benches	\$ 46,900.00	\$ 2,600.00		Shown Below	25 Days (Manufacturing)	6 Months (Back to Base basis)
10	21ft Self Draining Floor (Approx 6.40m x 2.1m) Side benches	\$ 49,900.00	\$ 2,800.00		Shown Below	25 Days (Manufacturing)	6 Months (Back to Base basis)
11	23ft Self Draining Floor (Approx 7.00m x 2.1m) Side benches	\$ 52,100.00	\$ 2,800.00		Shown Below	25 Days (Manufacturing)	6 Months (Back to Base basis)
12	23ft Self Draining Floor (Approx 7.00m x 2.4m) Side benches	\$ 57,800.00	\$ 2,800.00		Shown Below	25 Days (Manufacturing)	6 Months (Back to Base basis)
13	25ft Self Draining Floor (Approx 7.60m x 2.4m) Side benches	\$ 65,200.00	\$ 3,100.00		TBC	30 Days (Manufacturing)	6 Months (Back to Base basis)
14	27ft Self Draining Floor (Approx 8.20m x 2.4m) Side benches	\$ 67,900.00	\$ 3,300.00		TBC	35 Days (Manufacturing)	6 Months (Back to Base basis)
15	29ft Self Draining Floor (Approx 8.80m x 2.4m) Side benches	\$ 70,400.00	\$ 3,600.00		TBC	40 Days (Manufacturing)	6 Months (Back to Base basis)

Central/Eastern		Delivery Rates VIP		Northern	
Suva	\$ 330.00	Ba	\$ 1,350.00	Walu Bay	\$ 330.00
Navua	\$ 500.00	Nadarivatu	\$ 1,650.00	Labasa	\$ 4,000.00
Nausori	\$ 430.00	Nadi	\$ 1,000.00	Wanikoro	\$ 5,200.00
Naitasiri	\$ 850.00	Lautoka	\$ 1,180.00	Dreketi	\$ 3,800.00
Vunidawa	\$ 850.00	Ra	\$ 980.00	Korotasere	\$ 6,100.00
Lomaivuna	\$ 850.00	Nanukulua	\$ 1,000.00	Wainigata	\$ 6,100.00
Wainibuka	\$ 700.00	Nadroga	\$ 1,050.00	Nabouwalu	\$ 3,200.00
Nayavu	\$ 700.00	Yalavou	\$ 1,050.00	Lekutu	\$ 3,400.00
Namosi	\$ 1,000.00	Vatimali	\$ 1,050.00	Taveuni (Waiyevo)	\$ 6,500.00
Dada	\$ 1,000.00			Taveuni (Mua)	\$ 6,500.00

APPROVED
GOVERNMENT TENDERS BOARD
FM 44/24 (25/9)

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Date: 30th July 2024
Att: Fijian Government

25 ft Cabin Boat Quote

Vessel Specifications:

Length: 7750mm/25.4ft
Beam: 2350mm / 7.7ft
Draft of hull (Motor trimmed up): 250mm
HP rating: 115- 300hp (single or twin installation)
Weight of hull without power (empty) 1.2ton

Construction:

General construction, the hull is molded. Hull bulkheads are fabricated with closed cell foam core whilst the hull is hand laid with bi-axel and tri-axel stitched e-glass.

The boat is built with high performance polyester resin.

Hull keel is laid up best suited for beaching and heavy impact consisting of a solid 20mm e-glass layup.

Transom is laid up with PX300 high-density foam allowing for a strong durable transom.

The boat is built on a no "wood no rot" principle, no timber or timber products are used anywhere in the construction of the boat.

Exterior finish is in a white Gelcoat, internal deck surfaces in non-skid finish.

Engineering and Design:

Laminate schedule is done by Composite Consulting Group (CCG) Australia. Design



and stability was done by our designer Maui Postma. The boat is designed and built to ISO 12215-7 Category B for sportfishing and passenger operation.

Closed cell floatation is added to the internal bulkheads so that the vessel will float positive buoyant in the event all the bulkheads are flooded. The deck and deck hatches are self-draining through thru-hull fittings. Hull is designed with a self bailing deck with large scuppers.

General arrangement

Forward cabin, Hull is constructed with a forward Hawaiian type console. Included in the design is an aluminum half canopy with 6 aluminum weld on rod holders, storage space, luggage storage inside the cabin. Anchor hatch in the bow, ring eye installed inside anchor hatch. Additional laminate in keel for bow eye support.

Lean post / seating, two pedestal seats with upholstered seating for captain and passenger. Upholstered bench seating and dive tank rack built in aluminum frame with the option to be removed, details for tank rack and bench seats to be determined.

Hatches, 1 x Molded deck access hatch. Rear gunnel storage hatch could be turned into a livewell. Forward bow anchor hatch. All Gemlux latches and hinges on hatches with a rubber hatch seal.

Fuel tank, 2 x 200ltr aluminum fuel tanks with level sender, fuel fill with vent.

Electrical, Boat is wired in ancor marine wire to ABYC standards,. Included is navigation lights with Taco rubrail mounted nav lights, courtesy light in console and includes a large dash panel for 16" MFD with 10 backlit custom built switch panel.

Hardware, All hardware in 316 Stainless steel, included is Gemlux cleats, 6 x rod holders, hinges on all hatches, bow eye, Taco rubrail with silver insert, 4 x stainless steel cup holders.

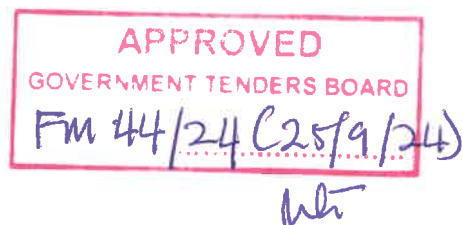
Plumbing, Rule bilge pump installed. All Gemlux external thru hulls in forged 316, internal thru hulls flush type by trudesine.



Safety Gear

- Coastal life jackets
- 3 x flares
- Almanac
- Torch
- V-mat
- Signaling mirror
- Oars
- Anchor
- Chain
- Shackle
- 30 x meters rope
- First aid kit
- Fire Blanket
- Bailers and Safety Kit Bag

TOTAL \$3,917



Price Breakdown

Hardtop Option Package \$100,000 VEP

Safety Gear \$3,917 VEP

Subtotal \$103,917.00

Vat : \$15,587.55

VIP TOTAL: FJD \$119,504.55

Terms and Conditions

50% deposit to start production, 50% in progress claims at set critical timelines / milestones.

Any variations will be looked at as and when they have been developed and subsequently priced for inclusion in the project, these variations will then be charged according to the next progress claim for payment.

Regards,

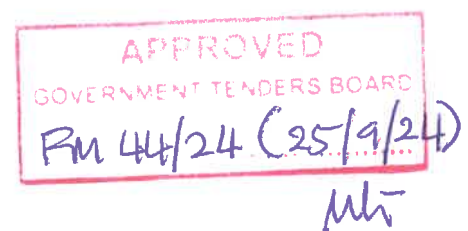
Henni Rall

Partner, Director of Operations & Manufacturing

679-725-4226 (Fiji) 808-230-3130 (Hawaii)

henni@kaikaboats.com

www.kaikaboats.com





Date: 30th July, 2024
Att: Fijian Government

25 ft Center Console Boat Quote

Vessel Specifications:

Length: 7754mm/25ft
Beam: 2350mm /7.71ft
Draft of hull (Motor trimmed up): 250mm
HP rating: 90-250hp (single or twin installation)
Weight of hull without power (empty) 1.1ton

Construction:

General construction, the hull is moulded. Hull bulkheads are fabricated with a closed cell foam core whilst the Hull is hand laid with bi-axel and tri-axel stitched e-glass.

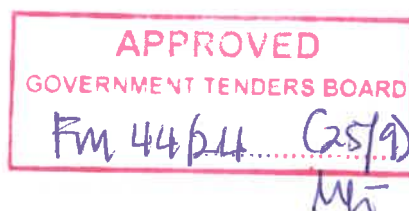
The boat is built with high performance polyester resin

Hull keel is laid up best suited for beaching and heavy impact consisting of a solid 20mm e-glass layup.

Transom is laid up with PX300 high-density foam allowing for a strong durable transom.

The boat is built on a no "wood no rot" principle, no timber or timber products are used anywhere in the construction of the boat.

Exterior finish is in a white Gelcoat, internal deck surfaces in non-skid finish.



Engineering and Design:

Laminate schedule is done by Composite Consulting Group (CCG) Australia. Design and stability was done by our designer Maui Postma. The boat is designed and built to ISO 12215-7 Category B for sportfishing operation and passenger operation.

Closed cell floatation is added to the internal bulkheads so that the vessel will float positive buoyant in the event all the bulkheads are flooded. The deck and deck hatches are self draining through thru-hull fittings.

Hardtop option package as selected.

Console, Included is a center console with a moulded cooler seat in front of the console. Part of the console is a glove box on the dash, side entry door, cupholders and acrylic windshield.

Leanpost, with upholstered bench seating, work area with additional cup holders and space for a second cooler under the leanpost. Also includes Drawer slides installed in the leanpost for tackle storage to create a workstation.

Hatches, 3 x Moulded deck access hatches with. Rear gunnel storage hatch. Forward bow storage hatch. Anchor hatch. All Gemlux latches and hinges.

Below Deck, Includes Insulated fish boxes below deck 2 x 450 ltr,

Fuel tank, 2 x 200 ltr aluminum fuel tanks with level senders, gunnel fuel fill with vent

Electrical, Boat is wired in ancor marine wire to ABYC standards, a blue seas 6 panel backlit switch panel. Included is navigation lights with Taco rubrail mounted nav lights, courtesy light in console and includes a Carbon dash panel with 12 backlit custom built switch panel.

Hardware, All hardware in 316 Stainless steel, included is Gemlux cleats, 6 x rod holders, hinges on all hatches, Taco rubrail white with silver insert, 4 x stainless steel cup holders.

Plumbing, Rule bilge pump installed. All Gemlux external thru hulls in forged 316, internal thru hulls flush type by trudesign.



mt

Molded fiberglass hardtop, with rigging tubes for electrical, antenna and speaker wiring. Built to support outrigger mounts if required but not included.

Hardtop aluminium frame is finished in black awlgrip finish.

Tempered glass windows with ceramic edge flush mounted in aluminium tube frame.

Safety Gear

- Coastal life jackets
- 3 x flares
- Almanac
- Torch
- V-mat
- Signaling mirror
- Oars
- Anchor
- Chain
- Shackle
- 30 x meters rope
- First aid kit
- Fire Blanket
- Bailers and Safety Kit Bag

TOTAL \$3,917



Price Breakdown

Hardtop Option Package \$96,655 VEP

Safety Gear \$3,917 VEP

Subtotal \$100,572.00

Vat : \$15,085.80

VIP TOTAL: FJD \$115,657.80

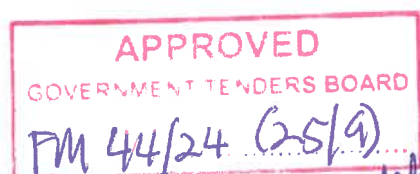
Terms and Conditions.

50% deposit to start production, 50% in progress claims at set critical timelines / milestones.

Any variations will be looked at as and when they have been developed and subsequently priced for inclusion in the project, these variations will then be charged according to the next progress claim for payment.

Regards,

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Partner, Director of Operations & Manufacturing
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henni@kaikaboats.com
www.kaikaboats.com





Date: 30th July, 2024
Att: Fijian Government

28 ft Center Console Boat Quote

Vessel Specifications:

Length: 8405mm/28ft
Beam: 2840mm / 9'4ft
Draft of hull (Motor trimmed up): 300mm
HP rating: 250- 500hp (single or twin installation)
Weight of hull without power (empty) 1.6ton

Construction:

General construction, the hull is moulded. Hull bulkheads are fabricated with a closed cell foam core whilst the Hull is hand laid with bi-axel and tri-axel stitched e-glass.

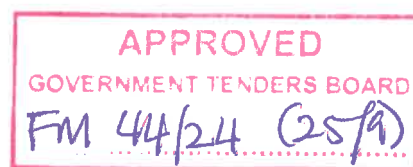
The boat is built with high performance polyester resin

Hull keel is laid up best suited for beaching and heavy impact consisting of a solid 20mm e-glass layup.

Transom is laid up with PX300 high-density foam allowing for a strong durable transom.

The boat is built on a no "wood no rot" principle, no timber or timber products are used anywhere in the construction of the boat.

Exterior finish is in a white Gelcoat, internal deck surfaces in non-skid finish.



Engineering and Design:

Laminate schedule is done by Composite Consulting Group (CCG) Australia. Design and stability was done by our designer Maui Postma. The boat is designed and built to ISO 12215-7 Category B for sportfishing operation and passenger operation.

Closed cell floatation is added to the internal bulkheads so that the vessel will float positive buoyant in the event all the bulkheads are flooded. The deck and deck hatches are self draining through thru-hull fittings.

Hardtop option package as selected:

Console, Included is a center console with a moulded cooler seat in front of the console. Part of the console is a glove box on the dash, side entry door, cupholders and acrylic windshield.

Leanpost, with upholstered bench seating, work area with additional cup holders and space for a second cooler under the leanpost. Also includes Drawer slides installed in the leanpost for tackle storage to create a workstation.

Hatches, 3 x Moulded deck access hatches with. Rear gunnel storage hatch. Forward bow storage hatch. Anchor hatch. All Gemlux latches and hinges.

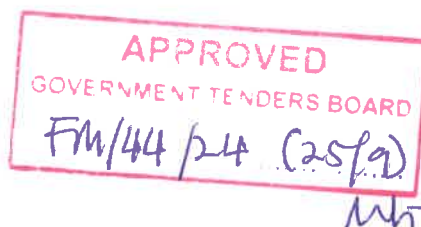
Below Deck, Includes Insulated fish boxes below deck 2 x 450 ltr,

Fuel tank, 2 x 200 ltr aluminum fuel tanks with level senders, gunnel fuel fill with vent

Electrical, Boat is wired in ancor marine wire to ABYC standards, a blue seas 6 panel backlit switch panel. Included is navigation lights with Taco rubrail mounted nav lights, courtesy light in console and includes a Carbon dash panel with 12 backlit custom built switch panel.

Hardware, All hardware in 316 Stainless steel, included is Gemlux cleats, 6 x rod holders, hinges on all hatches, Taco rubrail white with silver insert, 4 x stainless steel cup holders.

Plumbing, Rule bilge pump installed. All Gemlux external thru hulls in forged 316, internal thru hulls flush type by trudesign.



Molded fiberglass hardtop, with rigging tubes for electrical, antenna and speaker wiring. Built to support outrigger mounts if required but not included.

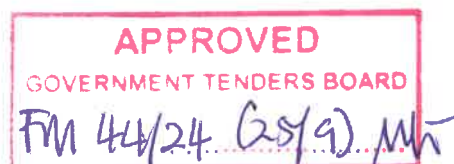
Hardtop aluminium frame is finished in black awlgrip finish.

Tempered glass windows with ceramic edge flush mounted in aluminium tube frame.

Safety Gear

- Coastal life jackets
- 3 x flares
- Almanac
- Torch
- V-mat
- Signaling mirror
- Oars
- Anchor
- Chain
- Shackle
- 30 x meters rope
- First aid kit
- Fire Blanket
- Bailers and Safety Kit Bag

TOTAL \$3,917



Price Breakdown

Hardtop Option Package \$106,000 VEP

Safety Gear \$3,917.00 VEP

Subtotal \$109,917.00

Vat : \$16,487.55

VIP TOTAL: FJD \$126,404.55

Terms and Conditions

50% deposit to start production, 50% in progress claims at set critical timelines / milestones.

Any variations will be looked at as and when they have been developed and subsequently priced for inclusion in the project, these variations will then be charged according to the next progress claim for payment.

Regards,

Henni Rall
Partner, Director of Operations & Manufacturing
679-725-4226 (Fiji) 808-230-3130 (Hawaii)
henni@kaikaboats.com
www.kaikaboats.com





Date: 30th July, 2024
Att: Fijian Government

28 ft Fwd Cabin Boat quote

Vessel Specifications:

Length: 8405mm/28ft
Beam: 2840mm / 9'4ft
Draft of hull (Motor trimmed up): 300mm
HP rating: 250- 500hp (single or twin installation)
Weight of hull without power (empty) 1.6ton

Construction:

General construction, the hull is moulded. Hull bulkheads are fabricated with a closed cell foam core whilst the Hull is hand laid with bi-axel and tri-axel stitched e-glass.

The boat is built with high performance polyester resin

Hull keel is laid up best suited for beaching and heavy impact consisting of a solid 20mm e-glass layup.

Transom is laid up with PX300 high-density foam allowing for a strong durable transom.

The boat is built on a no "wood no rot" principle, no timber or timber products are used anywhere in the construction of the boat.

Exterior finish is in a white Gelcoat, internal deck surfaces in non-skid finish.



Engineering and Design:

Laminate schedule is done by Composite Consulting Group (CCG) Australia. Design and stability was done by our designer Maui Postma. The boat is designed and built to ISO 12215-7 Category B for sportfishing operation and passenger operation.

Closed cell floatation is added to the internal bulkheads so that the vessel will float positive buoyant in the event all the bulkheads are flooded. The deck and deck hatches are self draining through thru-hull fittings.

Custom option package as selected.

Custom Cabin enclosed design, Custom enclosed cabin that integrates safety glass with rigging tubes for electrical, antenna and speaker wiring.

Hatches, 1 x Moulded deck access hatch and 1 x Anchor hatch. All Gemlux latches and hinges.

Seats, Custom designed seats

Fuel tank, 2 x 200 ltr aluminum fuel tanks with level senders, gunnel fuel fill with vent

Electrical, the boat is wired in ancor marine wire to ABYC standards, a blue seas 6 panel backlit switch panel. Included is navigation lights with Taco rubrail mounted nav lights, 2pc courtesy light, 1x aft spreader light, 1x fwd storage compartment light.

Hardware, All hardware in 316 Stainless steel, included is Gemlux cleats, hinges on all hatches, Taco rubrail white with silver insert.

Plumbing, Rule bilge pump installed. All Gemlux external thru hulls in forged 316, internal thru hulls flush type by trudesign.



Safety Gear

- Coastal life jackets
- 3 x flares
- Almanac
- Torch
- V-mat
- Signaling mirror
- Oars
- Anchor
- Chain
- Shackle
- 30 x meters rope
- First aid kit
- Fire Blanket
- Bailers and Safety Kit Bag

TOTAL \$3,917



Mh

Price Breakdown**Hull Price FJD \$150,277 Vep****Safety Gear \$3,917****Subtotal \$154,194.00 Vep****Vat \$23,129.10****VIP TOTAL: FJD \$177,323.00 FJD****Terms and Conditions ,**

50% deposit to start production, 50% in progress claims at set critical timelines / milestones.

Any variations will be looked at as and when they have been developed and subsequently priced for inclusion in the project, these variations will then be charged according to the next progress claim for payment.

Regards,

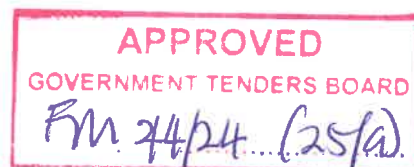
Henni Rall

Partner, Director of Operations & Manufacturing

679-725-4226 (Fiji) 808-230-3130 (Hawaii)

henni@kaikaboats.com

www.kaikaboats.com





30th July, 2024

Att: Fijian Government

28ft Surf boat

The design of the boat will enable it to be powered by a 150hp 4-stroke outboard.

Vessel Specifications:

Length: 8405mm/28ft

Beam: 2350mm /

7.71ft

Draft of hull (Motor trimmed up):

200mm HP rating: 115-200hp

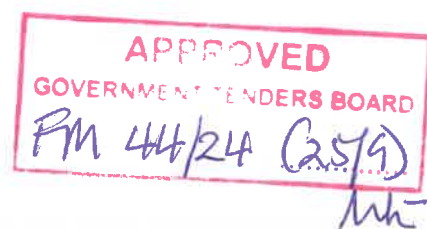
Weight of hull without power (empty) 1.2ton

Design and Engineering:

Design will be specific to the requirements of the resort for the usage of the boat. Quote includes design work done in house by Maui Postma.

Construction:

Hull bulkheads is built in closed cell foam core. Hull is hand laid with bi-axel and tri-axel stitched e-glass. Closed cell floatation is added to the internal bulkheads so that the vessel will float positive buoyant in the event all the bulkheads are flooded. The deck and deck



hatches are self-draining through thru-hull fittings. The boat is built with high performance polyester resin. Hull keel is laid up best suited for beaching and heavy impact consisting of a solid 20mm e-glass layup. Transom is laid up with PX300 high-density foam allowing for a strong durable transom. The boat is built on a no "wood no rot" principle, no lumber or lumber products is used anywhere in the construction of the boat. Exterior finish is in a white urethane marine paint with resort logo hand painted, internal deck surfaces in non skid finish. Antifouling paint below water line. Gunnel is finished in laminated local Dakua timber.

General Arrangement:

Boat will have an open deck layout. Seating arrangement will be determined once batteries and accessories have been fitted. Small captain console will be fitted on the side of the boat to accommodate steering, battery system monitor and remote control. Deck is designed to be approximately 100mm above gross loaded waterline. Boat will include an aluminium canopy with a built in boarding ladder. Canopy can also accommodate solar panels sizes to be determined at later stage. Below deck rigging tubes will included to accommodate wiring systems.

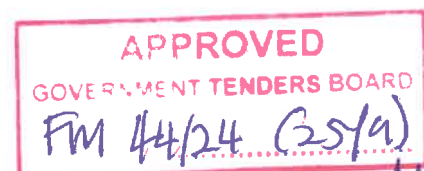
Included options.

Console, Included is a small console.

Leanpost, Captain seat, manufactured in aluminum tubing with upholstered cushion seating

Canopy, Aluminum T-top canopy, with canvas cover and boarding ladder

Hatches, Moulded deck access hatches as necessary to access electrical systems. Forward bow anchor storage space. All included with 316 stainless latches and hinges.



Safety Gear

- Coastal life jackets
- 3 x flares
- Almanac
- Torch
- V-mat
- Signaling mirror
- Oars
- Anchor
- Chain
- Shackle
- 30 x meters rope
- First aid kit
- Fire Blanket
- Bailers and Safety Kit Bag

TOTAL \$3,917



2-49

Price breakdown VEP

Hull Price	FJD \$85,000.00
Safety Gear	FJD \$3,917.00
Subtotal	FJD \$88,917.00
Vat	FJD \$13,337.55
VIP	FJD \$102,254.55

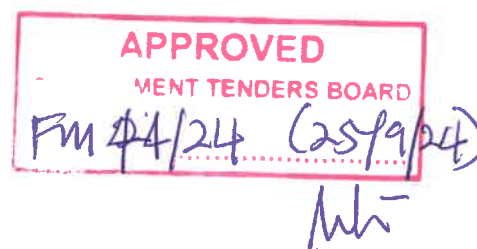
Terms and Conditions ,

50% deposit to start production, 50% in progress claims at set critical timelines / milestones.

Any variations will be looked at as and when they have been developed and subsequently priced for inclusion in the project, these variations will then be charged according to the next progress claim for payment.

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henni@kaikaboats.com
www.kaikaboats.com



2-29

#	Item Description	Requirement for Safety Kit	Kaika Marine		
			Delivered Rates VIP		
			Central/ Eastern	Western	Northern
1	19 feet standard fiberglass boat with half cabin, Length: 5.88m; Width 1.71m	Coastal life jackets, 3 x flares, Almanac, Torch, V-mat, Signaling mirror, Oars, Rowlock, Anchor, Chain, Shackle, 30 x meters rope, First aid kit, Fire Blanket, Bailers and Safety Kit Bag			
2	19 feet standard fiberglass boat without half cabin, Length: 5.88m; Width 1.71m, narrow & wider version				
3	23 feet standard fiberglass boat with half cabin, Length: 7.15m, Width: 1.7m				
4	23 feet standard fiberglass boat without half cabin, narrow version, Length: 7.15m, Width: 1.71m				
5	23 feet standard fiberglass boat without half cabin, wider version, Length: 7.02m, Width: 1.81m				
6	23 feet standard D (wide version) fiberglass boat with cabin. Length 5.86m x width 1.81m				
7	24 feet standard fiberglass boat with half cabin et, Length: 7.32m; Width 2.35m				
8	24 feet standard fiberglass boat without half cabin, Length: 7.32m; Width 2.35m				
9	25 feet standard fiberglass boat with half cabin , Length: 7.69m, Width: 1.80m,			\$ 119,504.55	
10	25 feet standard fiberglass boat without half cabin , Length: 7.52m, Width: 2.06m, wider version			\$ 115,657.80	
11	28 feet standard fiberglass boat with half cabin , Length: 8.5m, Width: 2.2m,			\$ 177,323.00	
12	28 feet standard fiberglass boat without half cabin , Length: 8.5m, Width: 2.2m, wider version			\$ 126,404.55	
13	28ft Surf boat Length: 8405mm/28ft Beam: 2350mm / 7.71ft Draft of hull (Motor trimmed up): 200mm HP rating: 115-200hp Weight of hull without power (empty) 1.2ton			\$ 102,254.55	
14	29 feet standard fiberglass boat with half cabin , Length: 8.5m, Width: 2.2m,				
15	29 feet standard fiberglass boat without half cabin , Length: 8.5m, Width: 2.2m, wider version				
16	Safety kits				
17	Navigational tools				
18	Engine kits				
19	Specify any other offers				

APPROVED
GOVERNMENT TENDERS BOARD
FM 44/24 (28/9)
JH