



MINISTRY OF FINANCE, STRATEGIC PLANNING, NATIONAL DEVELOPMENT AND STATISTICS

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Ro Lalabalavu House, 370 Victoria Parade, Suva

22 October, 2024

To: The Permanent Secretaries and Heads of Department

Re: Tender No. RFT 78/2024 - Supply of Roofing Iron Products - Whole of Government

The Government Tender Board in its flying minute No. 44/2024 held on 25/09/2024 approved the abovementioned contract to various suppliers tabulated below on open/rate basis "as when required" for a period of three (3) years.

Approved Contractors
Ba Industries Pte Ltd
Roofing & Profiles (Fiji) Pte Ltd

The award is open rate basis (not restricted to one supplier) hence Ministries and Departments may purchase from any approved supplier.

While the award is on open rate basis, agencies are to be mindful of their budget in selecting the preferred suppliers and ensure value for money is achieved for every purchase. Value for money is the most advantageous of cost, quality and sustainability to meet requirements within the required time.

The contract is effective from **18 October, 2024** and will expire on **19 October, 2027**. A detailed discount rate of the individual subcategories is attached.

Ministries & Departments should engage the approved supplier on "as and when" required basis by issuing a purchase order. Officers are reminded of Section 35 of the Procurement Regulations 2010 where they are obliged to procure from the approved Government Contractors.

Ministries & Departments are required to plan their ordering and place orders in advance to allow the supplier to prepare collective orders and to ensure that payments of such purchase is made within 30 days of receipt of goods.

Officers who are involved in the procurement for their respective agencies are required to maintain a detailed record and monitor the performance of the supplier(s) during the contract period. Any complaints regarding the supplier(s) must be officially corresponded to the Head of Procurement (Fiji Procurement Office) or call our feedback team on 3221234.

Kindly bring the contents of this letter to the attention of all officers involved in procurement and facilitation of payments for the above-mentioned contract.

The contact person and details of the awardee are as follows:

Company	Contact Name	Phone Contact	Email
Ba Industries Pte Ltd	Sanjay Badgujar (General Manager)	667 4966 776 4967	sanjay@bil.com.fj bil@connect.com.fj
Roofing & Profiles (Fiji) Pte Ltd	Priyashna Paayal (Sales Coordinator) Pranil Krishna (Sales Manager)	999 5850 999 9159	sales@roofingandprofiles.com.fj info@roofingandprofiles.com

The Fiji Procurement Office looks forward to your cooperation and compliance to this contract.

Ministries and Departments seeking further clarification regarding the above may contact Ms. Stephanie Narayan Ph. 330 7011 or email to stephanie.narayan@finance.gov.fj

Yours Sincerely,



Fiji Procurement Office
(Mr.) Saimoni Veramu
for **Permanent Secretary Finance**

Main Category	Ba Industries	
	Discount Rate	Delivery
Roofing Iron	3% - 7%	3 - 4 days
Flat Sheet	5% - 6%	3 - 4 days
Strapping Punched	15%	3 - 4 days
Ridge Cap	3% - 7%	3 - 4 days
Flashing	3% - 7%	3 - 4 days
Gutter	3% - 7%	3 - 4 days
Roof Cladding		
Hoop Iron		
Trim Dek	3% - 7%	3 - 4 days
Kliplock	3% - 7%	3 - 4 days
Roofing Screws with Washers	15%	1 - 2 days



Main Category	Roofing & Profiles	
	Discount Rate	Delivery
Roofing Iron	15%	Viti Levu - 1-2 Days Vanua Levu - 4-5 Days
Flat Sheet	15%	Viti Levu - 1-2 Days Vanua Levu - 4-5 Days
Strapping Punched	15%	Viti Levu - 1-2 Days Vanua Levu - 4-5 Days
Ridge Cap	15%	Viti Levu - 1-2 Days Vanua Levu - 4-5 Days
Flashing	15%	Viti Levu - 1-2 Days Vanua Levu - 4-5 Days
Gutter	15%	Viti Levu - 1-2 Days Vanua Levu - 4-5 Days
Roof Cladding	15%	Viti Levu - 1-2 Days Vanua Levu - 4-5 Days
Hoop Iron	15%	Viti Levu - 1-2 Days Vanua Levu - 4-5 Days
Trim Dek	15%	Viti Levu - 1-2 Days Vanua Levu - 4-5 Days
Kliplock	15%	Viti Levu - 1-2 Days Vanua Levu - 4-5 Days
Roofing Screws with Washers	15%	Viti Levu - 1-2 Days Vanua Levu - 4-5 Days



Ba Industries



MAIN CATEGORY	SUB CATEGORY /Delivered)	Discount Rates (Pick Up /Delivered)	SPECS	Delivery Schedules
ROOFING IRON CORRUGATED / TRIMDECK / KLIPLOCK				
CORRUGATED/TRIMDECK/KLIPLOCK 24g	GALVANISED	5%	NZ Steel Coils x 0.55BMT	3-4 Days upon order confirmation
	ZINCALUME	3%	NZ Steel Coils x 0.55BMT	3-4 Days upon order confirmation
	COLOURBOND	7%	XRW NZ Steel coils x 0.55BMT	3-4 Days upon order confirmation
	COLOURBOND	7%	XRW NZ STEEL COILS X 0.48BMT	3-4 Days upon order confirmation
CORRUGATED/TRIMDECK/KLIPLOCK 26g	GALVANISED	5%	NZ Steel Coils x 0.42 BMT	3-4 Days upon order confirmation
	ZINCALUME	3%	NZ Steel Coils x 0.42 BMT	3-4 Days upon order confirmation
	COLOURBOND	7%	XRW NZ Steel Coils x 0.42BMT	3-4 Days upon order confirmation
	GALVANISED			3-4 Days upon order confirmation
FLAT SHEET 24g	1.8 x 1.2	6%	[6x4] NZ STEEL COILS	3-4 Days upon order confirmation
	2.4 x 1.2	6%	[8x4] NZ STEEL COILS	3-4 Days upon order confirmation
	ZINCALUME			
	1.8 x 1.2	5%	[6x4] NZ STEEL COILS	3-4 Days upon order confirmation
	2.4 x 1.2	5%	[8x4] NZ STEEL COILS	3-4 Days upon order confirmation
	GALVANISED			
FLAT SHEET 26g	1.8 x 1.2	6%	[6x4] NZ STEEL COILS	3-4 Days upon order confirmation
	2.4 x 1.2	6%	[8x4] NZ STEEL COILS	3-4 Days upon order confirmation
	ZINCALUME			
	1.8 x 1.2	5%	[6x4] NZ STEEL COILS	3-4 Days upon order confirmation
	2.4 x 1.2	5%	[8x4] NZ STEEL COILS	3-4 Days upon order confirmation
	GALVANISED			
RIDGE CAP - [CORRUGATED/TRIMDECK]	GALVANISED	5%	26G 0.42BMT Std A Ridge Cap Girth 470mm	3-4 Days upon order confirmation
	ZINCALUME	3%	26G 0.42BMT Std A Ridge Cap Girth 470mm	3-4 Days upon order confirmation
	COLOURBOND	7%	26G 0.42BMT Std A Ridge Cap Girth 470mm	3-4 Days upon order confirmation
	COLOURBOND	7%	24G 0.55BMT Std A Ridge Cap Girth 470mm	3-4 Days upon order confirmation
RIDGE CAP - KLIPLOCK	GALVANISED	5%	26G 0.42BMT Std A Ridge Cap Girth 470mm	3-4 Days upon order confirmation
	ZINCALUME	3%	26G 0.42BMT Std A Ridge Cap Girth 470mm	3-4 Days upon order confirmation
	COLOURBOND	7%	26G 0.42BMT Std A Ridge Cap Girth 470mm	3-4 Days upon order confirmation
	COLOURBOND	7%	24G 0.55BMT Std A Ridge Cap Girth 470mm	3-4 Days upon order confirmation
FLASHING - [CORRUGATED / TRIMDECK]	GALVANISED	5%	26G 0.42BMT Std Flashing Girth 470mm	3-4 Days upon order confirmation
	ZINCALUME	3%	26G 0.42BMT Std Flashing Girth 470mm	3-4 Days upon order confirmation
	COLOURBOND	7%	26G 0.42BMT Std Flashing Girth 470mm	3-4 Days upon order confirmation
	COLOURBOND	7%	24G 0.55BMT Std Flashing Girth 470mm	3-4 Days upon order confirmation
FLASHING - KLIPLOCK	GALVANISED	5%	26G 0.42BMT Std Flashing Girth 470mm	3-4 Days upon order confirmation
	ZINCALUME	3%	26G 0.42BMT Std Flashing Girth 470mm	3-4 Days upon order confirmation
	COLOURBOND	7%	26G 0.42BMT Std Flashing Girth 470mm	3-4 Days upon order confirmation
	COLOURBOND	7%	24G 0.55BMT Std Flashing Girth 470mm	3-4 Days upon order confirmation
GUTTER	GALVANISED	5%	26G 0.42bmt Std SQ Line Gutter Girth 470MM	3-4 Days upon order confirmation
	ZINCALUME	3%	26G 0.42bmt Std SQ Line Gutter Girth 470MM	3-4 Days upon order confirmation
	COLOURBOND	7%	26G 0.42bmt Std SQ Line Gutter Girth 470MM	3-4 Days upon order confirmation
	COLOURBOND	7%	24G 0.55bmt Std SQ Line Gutter Girth 470MM	3-4 Days upon order confirmation
STRAPPING (PUNCHED)	GALVANISED	15%	25mm wide x 1.00mm thick and available in 3m, 5m, 10m, 15m, 20m, 27m, 30m and 50m length	3-4 Days upon order confirmation
ROOFING SCREWS WITH WASHERS **	ALUMINUM / GALVANISED WASHERS	15%	65mm Timber and Steel (Round washer) 75mm Timber and Steel (Round washer) 42mm Steel (Round washer) 90mm Steel (Round washer) 65mm Timber and Steel (Square Washer) 75mm Timber and Steel (Square Washer)	3-4 Days upon order confirmation

ROOFING AND PROFILES



	ITEM	CURRENT WHOLESALE PRICE VEP	PRICE VEP AFTER 15% DISCOUNT LEVEL	VIP PRICE AFTER 15% DISCOUNT FOR WOG
1	CORRUGATED (CorruDek®) & SuperDek® GALVANIZE ROOFING IRON 0.55 BMT - 0.60mm TCT 24 GAUGE G250 Z450 GALVABOND® G2	\$ 17.00	\$ 14.45	\$ 16.62
2	CORRUGATED (CorruDek®) & SuperDek® GALVANIZE ROOFING IRON 0.42BMT - 0.50mm TCT 26 GAUGE G550 Z450 GALVABOND® G2	\$ 14.80	\$ 12.58	\$ 14.47
3	CORRUGATED (CorruDek®) & SuperDek® ZINCALUME® ROOFING IRON 0.55BMT - 0.60mm TCT 24 GAUGE G300 AZ150	\$ 16.50	\$ 14.03	\$ 16.13
4	CORRUGATED (CorruDek®) & SuperDek® ZINCALUME® ROOFING IRON 0.42BMT - 0.50mm TCT 26 GAUGE G550 AZ150	\$ 10.83	\$ 9.21	\$ 10.59
5	CORRUGATED (CorruDek®) & SuperDek® COLORBOND® XRW 0.55BMT - 0.60mm TCT 24 GAUGE - G300 AZ150	\$ 27.50	\$ 23.38	\$ 26.88
6	CORRUGATED (CorruDek®) & SuperDek® COLORBOND® XRW 0.48BMT - 0.53mm TCT 25 GAUGE - G550 AZ150	\$ 24.50	\$ 20.83	\$ 23.95
7	CORRUGATED (CorruDek®) & SuperDek® COLORBOND® XRW 0.42BMT - 0.50mm TCT 26 GAUGE - G550 AZ150	\$ 22.00	\$ 18.70	\$ 21.51
8	FLAT SHEET GALVANIZE 0.55BMT - 0.60mm TC 24 GAUGE x 2.4 x 1.2mtr G250 Z275 GALVABOND® G2G250 Z275	\$ 70.00	\$ 59.50	\$ 68.43
9	FLAT SHEET GALVANIZE 0.40BMT - 0.45mm TCT 26 GAUGE x 2.4 x 1.2mtr G250 Z275 GALVABOND® G2G250 Z275	\$ 52.20	\$ 44.37	\$ 51.03
10	FLAT SHEET ZINCALUME® 0.42BMT-0.50MM-26 GAUGE - 1.2 x 2.4MTR G300 AZ150	\$ 49.00	\$ 41.65	\$ 47.90
11	STRAPPING PUNCHED GALVANISED 25mm x 1.0mm x 360MPA MAX, GALV COATING 150G/M² MIN / 2A x 27 MTR / ROLL	\$ 27.00	\$ 22.95	\$ 26.39
12	RIDGE CAP GALVANIZED 0.55BMT - 0.60mm TCT 24 GAUGE G250 Z275 GALVABOND® G2 STANDARD GIRTH 400MM	\$ 10.35	\$ 8.80	\$ 10.12
13	RIDGE CAP ZINCALUME® 0.55BMT - 0.60mm TCT 24 GAUGE G300 AZ150 STANDARD GIRTH 400MM	\$ 8.65	\$ 7.35	\$ 8.46
14	RIDGE CAP COLORBOND® XRW 0.55BMT - 0.60mm TCT 24 GAUGE - G300 AZ150 STANDRAD GIRTH 400MM	\$ 15.00	\$ 12.75	\$ 14.66
15	KG GALVANISED 0.55BMT - 0.60mm TCT 24 GAUGE G250 Z275 GALVABOND® G2 STANDARD GIRTH 245MM RECOM CorruDek® PROFILE ONLY	\$ 7.75	\$ 6.59	\$ 7.58
16	FLASHING ZINCALUME® 0.55BMT - 0.60mm TCT 24 GAUGE G300 AZ150 STANDARD GIRTH 245MM RECOM CorruDek® PROFILE ONLY	\$ 5.20	\$ 4.42	\$ 5.08
17	FLASHING COLORBOND® XRW 0.55BMT - 0.60mm TCT 24 GAUGE - G300 AZ150 STANDARD GIRTH 245MM FOR CorruDek® PROFILE ONLY	\$ 12.00	\$ 10.20	\$ 11.73
18	KG COLORBOND® XRW 0.55BMT - 0.60mm TCT 24 GAUGE - G300 AZ150 STANDARD GIRTH 360MM FOR SuperDek® & TileDek® PROFILE ONLY	\$ 15.00	\$ 12.75	\$ 14.66
19	SQUARE LINE GUTTER COLORBOND® XRW 0.55BMT - 0.60mm TCT 24 GAUGE - G300 AZ150 MAX GIRTH 470MM	\$ 15.00	\$ 12.75	\$ 14.66
20	VALLEY GUTTER COLORBOND® XRW 0.55BMT - 0.60mm TCT 24 GAUGE - G300 AZ150 MAX GIRTH 470MM	\$ 15.00	\$ 12.75	\$ 14.66
21	BOX GUTTER GALVANISED 0.42 BMT-0.50TCT 26 GAUGE G250 Z275 MAX GIRTH 300 MM	\$ 6.30	\$ 5.36	\$ 6.16
22	BOX GUTTER GALVANISED 0.55 BMT-0.60TCT 24 GAUGE G300 MAX GIRTH 300 MM	\$ 7.75	\$ 6.59	\$ 7.58
23	BOX GUTTER ZINCALUME 0.42 BMT -0.50 TCT 26G MAX GIRTH 300 MM	\$ 5.50	\$ 4.68	\$ 5.38
24	BOX GUTTER ZINCALUME 0.55 BMT -0.50 TCT 26G MAX GIRTH 300 MM	\$ 6.50	\$ 5.53	\$ 6.35
25	SQUARE LINE GUTTER ZINCALUME® 0.55BMT - 0.60mm TCT 24 GAUGE - G300 AZ150 MAX GIRTH 470MM	\$ 10.00	\$ 8.50	\$ 9.78
26	ROOFING CLADDING (LIKE TILEDEK) TileDek® COLORBOND® XRW 0.42 BMT - 0.50mm TCT 26 GAUGE G300 AZ150	\$ 32.00	\$ 27.20	\$ 31.28
27	GALVANIZED HOOP IRON 1.5BMT-1.60MM TCT - 16 GAUGE x 2.4MTR LONG x 32mm Wide G250 Z275 GALVABOND® G2	\$ 6.00	\$ 5.10	\$ 5.87
28	TRIMDEK (SuperDek®) COLORBOND® XRW 0.55BMT - 0.60mm TCT 24 GAUGE - G300 AZ150	\$ 27.50	\$ 23.38	\$ 26.88
29	KLIPOK ROOFING (1 DEGREE*) 406 COLORBOND® XRW 0.55BMT - 0.60mm TCT 24 GAUGE - G300 AZ150	\$ 16.00	\$ 13.60	\$ 15.64
30	SCREWS TO TIMBER BREMICK T17-10 x 75MM HEX CL8 PLAIN CYCLONIC ASSEMBLY (RECOMMENDED FOR SuperDek® ROOFING)	\$ 0.75	\$ 0.64	\$ 0.73
31	SCREWS TO TIMBER BREMICK T17-10 x 75MM HEX CL8 COLORBOND® CYCLONIC ASSEMBLY (RECOMMENDED FOR SuperDek® ROOFING)	\$ 0.80	\$ 0.68	\$ 0.78
32	SCREWS TO TIMBER BREMICK T17-10 x 65 MM HEX CL8 PLAIN CYCLONIC ASSEMBLY (RECOMMENDED FOR CorruDek® ROOFING)	\$ 0.70	\$ 0.60	\$ 0.68
33	SCREWS TO TIMBER BREMICK T17-10 x 65 MM HEX CL8 COLORBOND® CYCLONIC ASSEMBLY (RECOMMENDED FOR CorruDek® ROOFING)	\$ 0.75	\$ 0.64	\$ 0.73
34	SCREWS TO TIMBER BRA PLAIN T17 14-10 x 65 MM LT HEXAGON CL8 (RECOMMENDED FOR SuperDek®, CorruDek® and TileDek® PROFILE)	\$ 0.70	\$ 0.60	\$ 0.68
35	SCREWS TO TIMBER BRA COLORBOND® T17 14-10 x 65 MM LT HEXAGON CL8 (RECOMMENDED FOR SuperDek®, CorruDek® and TileDek® PROFILE)	\$ 0.75	\$ 0.64	\$ 0.73
36	STEEL BRA SELF DRILLING METAL PLAIN 14-10 x 65 MM LT HEXAGON CL8 (RECOMMENDED FOR SuperDek®, CorruDek® and TileDek® PROFILE)	\$ 0.75	\$ 0.64	\$ 0.73
37	STEEL BRA SELF DRILLING METAL COLORBOND® 14-10 x 65 MM LT HEXAGON CL8 (RECOMMENDED FOR SuperDek®, CorruDek® and TileDek® PROFILE)	\$ 0.80	\$ 0.68	\$ 0.78
38	SCREWS TO TIMBER BRA PLAIN T17 14-10 x 95 MM LT HEXAGON CL8 (RECOMMENDED FOR 1 DEGREE* / KLIPOK PROFILE)	\$ 1.80	\$ 1.53	\$ 1.76
39	SCREWS TO TIMBER BRA COLORBOND® T17 14-10 x 95 MM LT HEXAGON CL8 (RECOMMENDED FOR 1 DEGREE* / KLIPOK PROFILE)	\$ 2.00	\$ 1.70	\$ 1.96
40	SCREWS TO STEEL BRA SELF DRILLING METAL PLAIN 14-10 x 95 MM LT HEXAGON CL8 (RECOMMENDED FOR 1 DEGREE* / KLIPOK PROFILE)	\$ 2.00	\$ 1.70	\$ 1.96
41	SCREWS TO STEEL BRA SELF DRILLING METAL COLORBOND 14-10 x 95 MM LT HEXAGON CL8 (RECOMMENDED FOR 1 DEGREE* / KLIPOK PROFILE)	\$ 2.00	\$ 1.70	\$ 1.96
42	150MM FULL TWIST TWISTED BRACKET	\$ 15.00	\$ 12.75	\$ 14.66
43	100 FULL TWIST TWISTED BRACKET	\$ 12.00	\$ 10.20	\$ 11.73
44	TRANSLUCENT ROOFING - SUPERDEK/CORRUDEK 1800 GSM - 4 METER	\$ 190.00	\$ 161.50	\$ 185.73
45	TRANSLUCENT ROOFING - SUPERDEK/CORRUDEK 3600 GSM - 4 METER	\$ 290.00	\$ 246.50	\$ 283.48
46	THERMOSEAL MEDIUM DUTY FOIL [733] 1350mm x 30m [EQ SISALATION F/STOP 430, ANTI/B 880] 25489	\$ 280.00	\$ 238.00	\$ 273.70
47	DOUBLE SIDE FIRE RETARDANT FOIL- 1250 x 40mtrs (50m2) CAMEL TZ [FR450]	\$ 160.00	\$ 136.00	\$ 156.40
48	INFILL STRIPS - CORRUDEK (TOP & BOT)	\$ 6.00	\$ 5.10	\$ 5.87
49	INFILL STRIPS - SUPERDEK (TOP)	\$ 6.00	\$ 5.10	\$ 5.87
50	INFILL STRIPS - SUPERDEK (BOTTOM)	\$ 6.00	\$ 5.10	\$ 5.87
51	INFILL STRIPS - ONE DEGREE (TOP)	\$ 15.00	\$ 12.75	\$ 14.66
52	INFILL STRIPS - ONE DEGREE (BOTTOM)	\$ 15.00	\$ 12.75	\$ 14.66