



MINISTRY OF FINANCE, STRATEGIC PLANNING, NATIONAL DEVELOPMENT AND STATISTICS

P.O Box 2212, Government Buildings, Suva, Fiji; Tele: (679) 3307011, Fax: (679) 3308654
Website: www.finance.gov.fj Email: FinanceInformation@finance.gov.fj
Ro Lalabalavu House, 370 Victoria Parade, Suva

23rd February, 2024

To: The Permanent Secretaries and Heads of Department

Re: Tender RFT No: 64/2023: Supply of Posts (Pine/Steel/Cement & Others for Whole of Government – Fiji Procurement Office

The Government Tender Board in its flying minute No. 55/2023 held on 12/12/2023 approved the abovementioned contract to various suppliers tabulated below based on open/discount basis "as and when required" for a period of three (3) years to be reviewed annually based on performance review.

#	Approved Suppliers
1	Vinod Patel and Company Pte Limited
2	Ba Industries Pte Limited
3	Local Timber Distributions Pte Limited
4	R.C. Manubhai & Co. Pte Ltd

With the discount pricing method, suppliers provide a discount by listed three (3) categories of item. There will be no approved price lists, rather a simple discount percentage by category. The discount pricing mode will allow agencies to access all the post products at market price less agreed discount. *(Refer to appendix 1 for approved category and discount offer)*

The offered minimum discount award is open/discount basis (not restricted to one supplier) hence Ministries and Departments may purchase from any approved supplier however a mini-competition is mandatory. This is where agency will seek at least two (2) competitive quotes of the entire items from the panel of contracted suppliers and select the suppliers the offered the value for money. Value for money is the most advantageous of cost, quality and sustainability to meet requirements within the required time including availability of stock.

While the award is on open/discount basis, agencies are to be mindful of their budget in selecting the preferred suppliers and ensure value for money is achieved for every purchase.

The contract is effective from **23rd February, 2024** and will expire on **23rd February, 2027**. A detailed rate of the individual items is attached.

Ministries & Departments should engage the approved supplier on "as and when" required basis by issuing a purchase order. Officers are reminded of Section 35 of the Procurement Regulations 2010 where they are obliged to procure from the approved Government Contractors.

Ministries & Departments are required to plan their ordering and place orders in advance to allow the supplier to prepare collective orders and to ensure that payments of such purchase is made within 30 days of receipt of goods.

Officers who are involved in the procurement for their respective agencies are required to maintain a detailed record and monitor the performance of the supplier(s) during the contract period. Any

complaints regarding the supplier(s) must be officially corresponded to the Head of Procurement (Fiji Procurement Office) or call our feedback team on 3221243.

Kindly bring the contents of this letter to the attention of all officers involved in procurement and facilitation of payments for the above-mentioned contract.

The contact person and details of the awardee are as follows:

Company	Contact Name	Phone Contact	Email
Vinod Patel and Company Pte Limited	Mr. Imran Ali (Trade Manager)	9907242 3393111	imrn@vinodpatel.com.fj
Ba Industries Pte Limited	Mr. Sanjay Badjugar (Sales Manager)	9907234 6676700	sanjay@bil.com.fj
Local Timber Distributions Pte Limited	Rohil Deo	9911265	localtimber@gmail.com
R.C. Manubhai & Co. Pte Ltd	Mayur Singh	9982716	mayur@rcmanubhai.com.fj

The Fiji Procurement Office looks forward to your cooperation and compliance to this contract.

Ministries and Departments seeking further clarification regarding the above may contact Mr. Waisea Uluivanuavatu Ph. 3221243 or email to waisea.uluivanuavatu@finance.gov.fj



(Mr.) Waisea Uluivanuavatu
for Permanent Secretary of Finance, Strategic Planning, National Development and Statistics

Recommended Posts (Pine/Steel/Cement)

	Vinod Patel and Company Pte Limited	*RC Manubhai & Co. Pte Ltd	*Kasabias Pte Ltd	*Ba Industries Pte Limited	Local Timber Distributors
Pine Post	20%	3%	7%	-	3%
Steel Post (Galv/Star/RHS/SHS)	5% (Stee/Galv)	2-10% (Galv/Star/RHS&SHS)	5%	10% (Blacksteel Y post & Galv Y post)	-
Cement Post	-	-	5%	-	-

